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ANNUAL AUDITED REPORT **FORM X-17A-5 PART III**

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

EPORT FOR THE PERIOD BEGINNING	3 01/01/06	AND ENDING	31/00
	MM/DD/YY		MM/DD/YY
	EGISTRANT IDENTIFI		
IAME OF BROKER-DEALER: BIAK	eslee + Blakes	ileejINC.	OFFICIAL USE ONLY
DDRESS OF PRINCIPAL PLACE OF B	USINESS: (Do not use P.O.)	Box No.)	FIRM I.D. NO.
299 Madonna Road			PROCESSE
	(No. and Street)		· · · · · · · · · · · · · · · · · · ·
San Luis Obispo	California	934	05 FEB 2 1 2007
(City)	(State)	(Zip	Code) THOMSON
IAME AND TELEPHONE NUMBER OF	PERSON TO CONTACT IN	REGARD TO THIS REPO	
		(A	rea Code – Telephone Numbe
B. AC	COUNTANT IDENTIF	ICATION	
NDEPENDENT PUBLIC ACCOUNTANT Glenn, Burdette, Phillip 1150 Palm Street	<u>-</u>		nia 93401
		(State)	(Zip Code)
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
▼ Certified Public Accountant			
☐ Public Accountant			
Accountant not resident in II	nited States or any of its pos	sessions.	
Es recoditant not resident in e			
	FOR OFFICIAL USE	ONLY	
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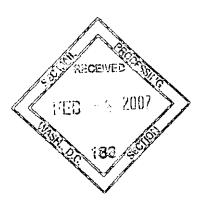
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OATH OR AFFIRMATION

, swear (or affirm) that, to the best of
ent and supporting schedules pertaining to the firm of
are true and correct. I further swear (or affirm) tha
fficer or director has any proprietary interest in any account
Diane J. Blakele
Signature
So. Vice Tresident
Title
JANE C. RUSSELL
Commission # 1697787
Son Luis Obispo County My Comm. Bupines Oct 5, 2010
my contra con o, soro
rtners' or Sole Proprietors' Capital.
Claims of Creditors.
ments Pursuant to Rule 15c3-3.
equirements Under Rule 15c3-3. of the Computation of Net Capital Under Rule 15c3-1 and the
uirements Under Exhibit A of Rule 15c3-3.
Statements of Financial Condition with respect to methods

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

BLAKESLEE & BLAKESLEE, INC.
FINANCIAL STATEMENTS
YEAR ENDED DECEMBER 31, 2006



BLAKESLEE & BLAKESLEE, INC. FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2006

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Principals:

David A. Bryson, CPA
Gary A. Wintermeyer, CPA
Bradford M. Hair, CPA
Jeanne A. Potter, CPA
Daniel J. O'Hare, CPA
Kathi Niffenegger, CPA
Fred W. Bogart, CPA
Allen E. Eschenbach, CPA
Michael T. Glaudel, CPA
R. Lance Cowart, CPA

David W. Phillips, CPA



Emeritus: Fred L. Glenn Stephen A. Burdette

CERTIFIED PUBLIC ACCOUNTANTS
TAX AND BUSINESS ADVISORS

INDEPENDENT AUDITORS' REPORT

Board of Directors Blakeslee & Blakeslee, Inc. San Luis Obispo, California

We have audited the accompanying balance sheet of Blakeslee & Blakeslee, Inc. as of December 31, 2006, and the related statements of income, changes in shareholders' equity, and cash flows for the year then ended. These financial statements are the responsibility of Blakeslee & Blakeslee, Inc.'s management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Blakeslee & Blakeslee, Inc. as of December 31, 2006, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Slan Budella, Phellyss + Bayon Glenn, Burdette, Phillips & Bryson

Certified Public Accountants A Professional Corporation San Luis Obispo, California

January 25, 2007

BLAKESLEE & BLAKESLEE, INC. BALANCE SHEET DECEMBER 31, 2006

ASSETS

Current Assets	
Cash and cash equivalents	\$ 107,299
Certificate of deposit	16,527
Dealer compensation receivable	90,257
Prepaid expenses	 12,078
Total current assets	 226,161
Property and Equipment	
Office furniture	79,623
Office equipment	156,494
Leasehold improvements	106,090
Accumulated depreciation	 (222,932)
Total property, plant and equipment	 119,275
Total Assets	\$ 345,436
LIABILITIES AND SHAREHOLDERS' EQUITY	
Current Liabilities	
Agent commissions payable	\$ 67,389
Other accrued liabilities	68,498
Current portion of obligations under capital lease	 2,987
Total current liabilities	138,874
Shareholders' Equity	
Common stock, no stated value, 222,222 shares	
Common stock, no stated value, 222,222 shares authorized, 68,843 shares issued and outstanding	59,205
	59,205 147,357
authorized, 68,843 shares issued and outstanding	

BLAKESLEE & BLAKESLEE, INC. STATEMENT OF INCOME YEAR ENDED DECEMBER 31, 2006

Income	
Dealer compensation	\$ 2,178,357
Commissions	569,217
Total income	2,747,574
Operating Expenses	
Officers' salaries	110,400
Other salaries	191,045
Commissions	2,028,288
Payroll tax expense	24,878
Advertising and public relations	40,984
Depreciation	23,549
Dues and subscriptions	6,695
Education	4,204
Employees' pension plan	53,248
Insurance	17,272
Landscape and janitorial	8,260
Miscellaneous	17,553
Office supplies	5,315
Postage	4,483
Printing	4,055
Professional fees	29,664
Rent	103,690
Repairs and maintenance	18,383
Taxes and licenses	10,915
Telephone	16,943
Travel and entertainment	2,572
Utilities	17,519
Total operating expenses	2,739,915
Income from Operations	7,659
Other Income and Expense	
Interest income	3,332
Other income	1,838
Total other income and expense	5,170
Income before Provision for Income Taxes	12,829
Provision for Income Taxes	800
Net Income	\$ 12,029

BLAKESLEE & BLAKESLEE, INC. STATEMENT OF CHANGES OF SHAREHOLDERS' EQUITY YEAR ENDED DECEMBER 31, 2006

	Commo	Common Stock		<u>Retained</u>		
	<u>Shares</u>	A	mount	<u>I</u>	Earnings	<u>Total</u>
Balance at December 31, 2005	68,843	\$	59,205	\$	135,328	\$ 194,533
Net income					12,029	 12,029
Balance at December 31, 2006	68,843	\$	59,205	\$	147,357	\$ 206,562

BLAKESLEE & BLAKESLEE, INC. STATEMENT OF CASH FLOWS YEAR ENDED DECEMBER 31, 2006

Cash Flows From Operating Activities			\$	12.020
Net income			Ъ	12,029
Adjustments to reconcile net income to				
net cash provided by operating activities:	_			
Depreciation	\$	23,549		
Increase in dealer compensation receivable		3,752		
Decrease in agent commissions payable		(3,022)		
Increase in other accrued liabilities		31,487		
Total adjustments				55,766
Net cash flow provided by operating activities				67,795
Cash Flows From Investing Activities				
Purchase of property and equipment		(5,390)		
Net cash used in investing activities				(5,390)
Cash Flow From Financing Activities Principal payments under capital lease		(7,093)		
Net cash used in financing activities				(7,093)
Net Increase in Cash				55,312
Cash and Cash Equivalents - Beginning of Year				51,987
Cash and Cash Equivalents - End of Year			\$	107,299
Supplemental Disclosure of Cash Flow Information				
Cash paid during the year for:				
Income taxes			\$	800

BLAKESLEE & BLAKESLEE, INC. NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2006

Note 1 - Summary of Significant Accounting Policies

A. <u>Nature of Business</u>

Blakeslee & Blakeslee, Inc. (the Company) is a broker for the sales and exchanges of securities. The Company was incorporated January 31, 1984. The Company transacts business with its clients in and around San Luis Obispo and Santa Barbara Counties.

B. Significant Accounting Policies

The Company is required by the Securities and Exchange Commission to comply with certain provisions and disclosures relating to the possession or control requirements under Rule 15c3-3 of the Securities and Exchange Commission.

A computation of reserve requirement is not applicable to Blakeslee and Blakeslee, Inc. as the Company qualifies for exemption under Rule 15c3-3(k)(2)(i).

Information relating to possession or control requirements is not applicable to Blakeslee and Blakeslee, Inc. as the Company qualifies for exemption under Rules 15c3-3 (k)(2)(i).

C. Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

D. Cash and Cash Equivalents

The Company considers cash equivalents to be highly liquid debt instruments purchased with a maturity of three months or less.

E. Income Taxes

The Company accounts for income taxes under Statement of Financial Accounting Standards No. 109, "Accounting for Income Taxes". Income taxes are provided on the temporary differences between income for financial statement and tax purposes. Deferred taxes resulting from timing differences between financial and tax reporting is considered to be immaterial to the financial statements and have therefore not been provided.

F. Property and Equipment

Property and equipment are stated at cost and depreciated over estimated useful lives on a straight-line or accelerated basis ranging from 5 to 39 years. Repairs and maintenance and small equipment purchases are expensed as incurred. Expenditures that significantly increase asset values or extend useful lives are capitalized.

BLAKESLEE & BLAKESLEE, INC. NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2006 PAGE 2

Note 1 - Summary of Significant Accounting Policies (Continued)

G. Advertising Costs

The Company follows the policy of expensing the costs of advertising as incurred. Advertising costs totaled \$40,984 for the year ended December 31, 2006.

H. Concentrated Credit Risk

At December 31, 2006 the Company had cash deposits in excess of the \$100,000 Federal Deposit Insurance Corporation (FDIC) insurable limit by \$163,666.

Note 2 - Property and Equipment

Depreciation expense charged to income was \$23,549 for the year ended December 31, 2006.

Property and equipment includes assets under capital lease. The amount included in office equipment and accumulated depreciation is \$19,183 and \$7,673, respectively, as of December 31, 2006.

Note 3 - Income Tax Expense

Income tax expense for the year ending December 31, 2006, is as follows:

Federal income tax expense	\$
State income tax expense	 800
	\$ 800

Note 4 - Simplified Employee Pension Plan

The Company has established a Simplified Employee Pension Plan that covers all eligible employees in accordance with Section 408(k) of the Internal Revenue Code. Contributions for the year ending December 31, 2006, were \$53,248. All contributions are funded currently.

Note 5 - Commitments

Operating Leases

The Company has entered into noncancelable leases for office space at their San Luis Obispo, Paso Robles, and Santa Maria sites.

BLAKESLEE & BLAKESLEE, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2006
PAGE 3

Note 5 - Commitments (Continued)

Operating Leases (Continued)

The Company's minimum lease payments under noncancelable operating leases are as follows:

Year Ending December 31,	•	Amount
2007	\$	83,396
2008		55,381
2009		25,608
	\$_	164,385

Rent expense for the year ending December 31, 2006, was \$103,690.

Sublease Income

The Company currently leases office space to a tenant under a noncancelable sublease. Minimum rental income from the noncancelable lease is as follows:

Year Ending December 31.	<u>Amount</u>
2007	\$ 3,500

For the year ending December 31, 2006, sublease income was \$5,000.

Note 6 - Obligations Under Capital Leases

Minimum future lease payments under capital leases as of December 31, 2006, are approximated as follows:

	<u>Amount</u>	
Year Ending December 31,2007	_\$	3,157
Subtotal		3,157
Less: amount representing interest		(170)
Present value of net minimum lease payment		2,987
Less: current portion of capital lease obligations		(2,987)
Long-term portion of capital lease obligations	\$	_

SUPPLEMENTARY INFORMATION

Principals: David A. Bryson, CPA Bradford M. Hair, CPA leanne A. Potter, CPA Daniel J. O'Hare, CPA

Gary A. Wintermeyer, CPA Kathi Niffenegger, CPA Fred W. Bogart, CPA Allen E. Eschenbach, CPA

Michael T. Glaudel, CPA R. Lance Cowart, CPA David W. Phillips, CPA

Glenn, Burdette. Phillips & Bryson

Emeritus: Fred L. Glenn Stephen A. Burdette

CERTIFIED PUBLIC ACCOUNTANTS Tax and Business Advisors

INDEPENDENT AUDITORS' REPORT ON THE SUPPLEMENTARY INFORMATION

To the Stockholders Blakeslee & Blakeslee, Inc. San Luis Obispo, California

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information for the year ended December 31, 2006, contained on pages 15-20 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Com Bendette, Phillips & Byon Glenn, Burdette, Phillips & Bryson

Certified Public Accountants A Professional Corporation San Luis Obispo, California

January 25, 2007

BLAKESLEE & BLAKESLEE, INC. SCHEDULE OF CHANGES IN LIABILITIES SUBORDINATED TO CLAIMS OF CREDITORS AS OF DECEMBER 31, 2006

Liabilities subordinated to claims of creditors at December 31, 2005	\$ -	
Liabilities subordinated to claims of creditors at December 31, 2006		_
Total change	<u>\$</u>	_

BLAKESLEE & BLAKESLEE, INC. SCHEDULES UNDER RULE 15C 3-1 OF THE SECURITIES AND EXCHANGE COMMISSION AS OF DECEMBER 31, 2006

Computation of Net Capital

Shareholders' equity	\$ 206,562
Reduced by nonallowable assets:	
Dealer compensation receivable, over 30 days old, less A/P over 30 days old	(33,924)
Prepaid expense	(12,078)
Property and equipment, net	(119,275)
	(165,277)
Net capital	\$ 41,285
Computation of Basic Net Capital Requirement	
Net capital requirement	\$ 9,258_
Excess net capital	\$ 32,027
Excess net capital at 1,000% (net capital less 10%	
of total aggregate indebtedness)	\$ 27,397
Computation of Aggregate Indebtedness	
Total aggregate indebtedness:	
Agent commissions payable	\$ 67,389
Other accrued liabilities	68,498
Income taxes payable	-
Capital leases payable	2,987
	\$ 138,874
Percentage of aggregate indebtedness to net capital	336.38%

BLAKESLEE & BLAKESLEE, INC. SCHEDULE OF RECONCILIATION OF NET CAPITAL AS OF DECEMBER 31, 2006

	<u>Per</u> <u>Unaudited</u> <u>Report</u>	<u>Changes</u>	<u>Per</u> <u>Audited</u> <u>Report</u>
Total Assets	\$ 345,436	\$	\$ 345,436
Less: Total Liabilities	138,874		138,874
Net worth	\$ 206,562		\$ 206,562
Nonallowable assets			
Dealer compensation receivable over			
30 days old	\$ 33,924		\$ 33,924
Prepaid expenses	12,078		12,078
Property and equipment, net	119,275		<u>119,275</u>
	165,277		165,277
Net Capital	\$ 41,285	<u> </u>	\$ 41,285

BLAKESLEE & BLAKESLEE, INC. SCHEDULE OF RECONCILIATION OF NET CAPITAL REQUIREMENT AS OF DECEMBER 31, 2006

	<u>Per</u> <u>Unaudited</u> <u>Report</u>	Changes	<u>Per</u> <u>Audited</u> <u>Report</u>
Net capital	\$ 41,285	\$	\$ 41,285
Net capital requirement (greater of 6-2/3% of aggregate indebtedness or \$5,000)	9,258		9,258
Net capital in excess of minimum requirement	\$ 32,027	\$	\$ 32,027
Total aggregate indebtedness ("A.I.")	\$ 138,874	\$ -	\$ 138,874
A.I. to net capital ratio	336.38%		336.38%

Principals:

David A. Bryson, CPA
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Michael T. Glaudel, CPA

R. Lance Cowart, CPA
David W. Phillips, CPA

GBRB Glenn, Burdette, Phillips & Bryson Emeritus: Fred L. Glenn Stephen A. Burdette

CERTIFIED PUBLIC ACCOUNTANTS
TAX AND BUSINESS ADVISORS

INDEPENDENT AUDITORS' REPORT ON THE INTERNAL CONTROL STUCTURE REQUIRED BY RULE 17a-5

Board of Directors

Blakeslee & Blakeslee, Inc.

San Luis Obispo, California

In planning and performing our audit of the financial statements of Blakeslee & Blakeslee, Inc. for the year ended December 31, 2006, we considered its internal control structure, including procedures for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission, we have made a study of the practices and procedures (including tests of compliance with such practices and procedures) followed by Blakeslee & Blakeslee, Inc. that we considered relevant to the objectives stated in rule 17a-5(g), (1) in making the periodic computations of aggregate indebtedness or (aggregate debits) and net capital under rule 17a-3(a)(11) and the reserve required by rule 15c3-3(3)(3). Because the Company clears securities through Wedbush Morgan Securities and does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons; or
- 2. Recording differences required by Rule 17a-13; or
- Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above-mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Board of Directors
Blakeslee & Blakeslee, Inc.
Page 2

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected in a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure, including procedures for safeguarding securities that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2006, to meet the Commission's objectives.

This report is intended solely for the use of management, the Securities and Exchange Commission, the National Association of Securities Dealers, Inc. and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 and should not be used for any other purpose.

Glenn, Burdette, Phillips & Bryson

Certified Public Accountants A Professional Corporation San Luis Obispo, California

January 25, 2007

ENP